

# FundSource<sup>SM</sup> Global Opportunities

Mutual fund portfolios with a dynamic approach to asset allocation

## Are these portfolios right for you?

The FundSource Global Opportunities Optimal Blends portfolios are designed for investors who:

- Want a diversified portfolio of mutual funds that uses a dynamic approach to asset allocation to pursue investment opportunities
- Value the expertise offered by professional investment managers in constructing a portfolio and managing it using a disciplined investment strategy
- Appreciate a program that includes active portfolio management, ongoing analysis on mutual funds, automatic rebalancing and quarterly performance monitoring

FundSource Global Opportunities Optimal Blends are model portfolios consisting of mutual funds designed with a dynamic approach to asset allocation that allows for the pursuit of investment opportunities across market capitalizations, geographic regions and asset classes. While Global Opportunities Optimal Blends are managed from both a risk and return perspective, many of the funds' managers are flexible in their investment selection and become more aggressive or defensive in their funds' structures based on perceived opportunities and risk.

## A sophisticated approach to mutual fund investing

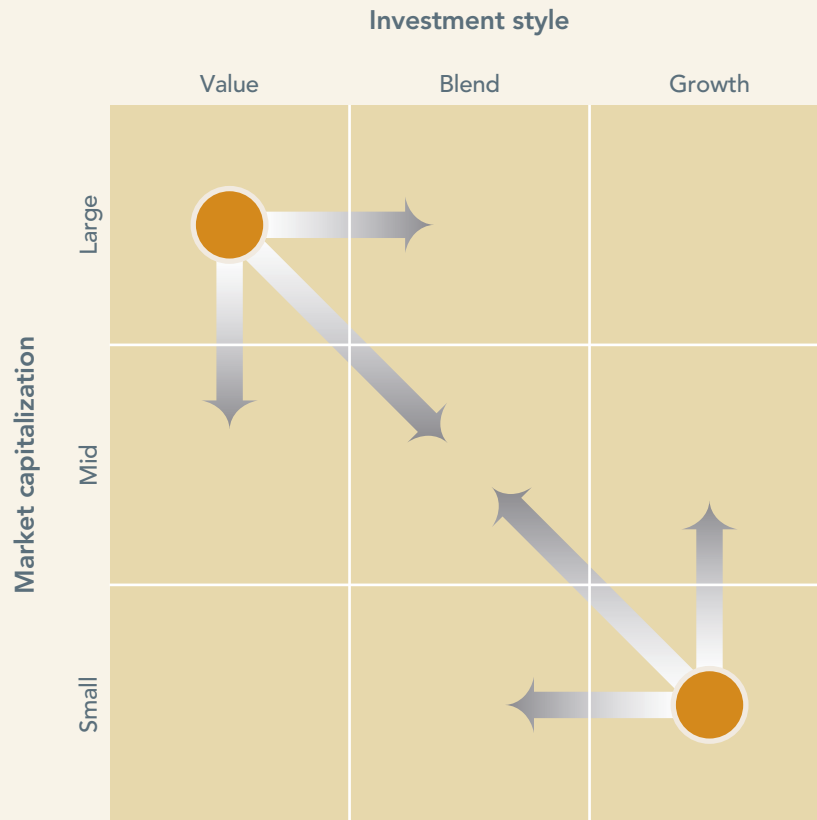
Many investors own mutual funds as a way to pursue their investment goals. Too often, though, they end up with too many or too few, ones that don't work well together or ones that don't make sense given their circumstances. *FundSource* Global Opportunities Optimal Blends may be an answer to those problems. With Global Opportunities Optimal Blends, you get access to carefully-constructed blends of mutual funds based on the analysis and advice of investment professionals.

The *FundSource* program is designed with the types of services and features previously available primarily to institutional and ultra-high-net-worth investors. Global Opportunities Optimal Blends provides a framework for establishing an investment strategy that takes into account your financial goals, your tolerance for risk and your willingness to make adjustments as you go along. Your financial professional will ask questions and take you through a process to create an investment plan tailored to your needs.

## Five models based on risk tolerance and investment style

Since all investments entail risk, investment portfolios are often designed to line up with particular risk tolerance levels and investment horizons. *FundSource* Global Opportunities Optimal Blends — available in Income, Growth & Income, Moderate Growth, Growth and Asset Allocator models — cater to investors with specific investment objectives. Each of the five portfolio models offers a diversified mix of mutual funds representing investment opportunities across geographic regions, market capitalizations and asset classes and is heavily influenced by the opportunistic and tactical method of asset allocation described below.

## A dynamic approach to asset allocation



Studies have shown that asset allocation — the division of a portfolio between stocks, bonds, cash alternatives and their subclasses — is among the most important components of portfolio planning.

In constructing a portfolio using traditional strategic asset allocation, mutual funds have very specific investment objectives stated in each fund's prospectus. For example, a small-cap value manager could not invest in a large-cap value stock. It would be considered a change in the fund's investment philosophy.

The *FundSource* Global Opportunities Optimal Blends take an opportunistic asset allocation approach. Investment managers have the ability to more freely shift the focus of their portfolios as they discover new opportunities. At the same time, the opportunistic discipline seeks to mitigate overall risk by diversifying across market-caps, sectors and geographic regions. Opportunistic portfolio management seeks to add value by attempting to exploit short-term efficiencies in the marketplace.

*FundSource* Global Opportunities Optimal Blends are an evolutionary way to address the critical asset allocation and diversification decision-making process.

*Asset allocation/investment timing cannot eliminate the risk of fluctuating prices and uncertain returns.*

## Professional portfolio management

Research and monitoring of investment managers and mutual funds in the *FundSource* Global Opportunities Optimal Blends is provided by the Wells Fargo Advisors' Manager Strategy Group, which is composed of 14 investment professionals with more than 160 years of aggregate experience. The Manager Strategy Group is focused exclusively on providing money-manager due diligence and expertise in portfolio model construction. This includes an extensive and continuous appraisal of the people, process and performance of the underlying mutual funds.

*FundSource* Global Opportunities Optimal Blends emphasize the use of managers with considerable flexibility to tactically change allocations across and within asset classes. The individual managers also employ complementary investment processes that vary by style, approach (e.g., bottom-up versus top-down), and risk/return profile. Global Opportunities Optimal Blends can include managers that are global in nature, all-cap managers, asset allocation funds, and more absolute-return-oriented strategies that are willing to take on characteristics that can significantly deviate from broad asset class or style-based benchmarks. Whether most funds in the Global Opportunities Optimal Blends have most, or at least one of these characteristics, it is intended that the combination of managers create an overall blend that exhibits a generally more opportunistic approach to asset allocation over time.

As opposed to a narrow market view, the combination of funds with complementary investment approaches is intended to offer counterbalancing exposures when the disparate approaches fail to agree, and more concentrated positioning when perceived opportunities or risk become increasingly shared by the underlying managers. To this extent, the blends' changing asset allocation is in large part intended to be left in the collective hands of the blends' underlying managers. However, in maintaining oversight of the Global Opportunities blends, the Manager Strategy Group seeks to ensure that each blend's allocation remains consistent with its basic risk/return objectives, and will make necessary changes in allocations and/or blend constituents as warranted.

## The consulting process

*FundSource* offers a highly personalized approach, tailoring an investment plan to your unique needs. The program utilizes a four-step process to help investors pursue their goals:

**Identify investment objectives.** Your financial professional will first help you identify your goals as they relate to your investment plan and timeframe. This information will determine what kind of mutual fund portfolio you need to develop.

**Establish risk tolerance.** The next step involves understanding your risk tolerance. Every investment involves some degree of risk including the possible loss of principal. In general, investors who have been willing to tolerate wider swings in the value of their investments have historically enjoyed higher long-term returns (although past performance is no guarantee of future results) — so investors seeking higher returns should be more comfortable with a higher level of risk.

**Set investment strategy.** Once you have agreed on your goals and risk tolerance, your financial professional will help you establish an investment strategy based on asset allocation.\* Asset allocation — the principle of diversifying your investments across stocks, bonds, cash and their subclasses — helps match the appropriate *FundSource* portfolio with your investment needs.

## The next step

To learn more about how *FundSource* Global Opportunities Optimal Blends portfolios can be tailored to your investment goals, talk to your financial professional today.

**Monitor portfolio.** Each quarter, *FundSource* provides you with a comprehensive progress review that's concise and easy-to-understand. Funds are continually evaluated to assure style consistency and discover opportunities. The program includes automatic rebalancing to maintain the portfolio's initial target allocation and diversification strategy.

## Benefits of a managed portfolio

By appointing experienced investment professionals to manage your portfolio and rebalance your investment mix when necessary, you can free yourself from the time-consuming task of choosing and actively monitoring investments. Since decisions regarding your overall asset allocation are made by Wells Fargo Advisors' Investment Strategy Committee, while fund selections are handled by Wells Fargo Advisors' Manager Strategy Group, you benefit from the experience, diversification and in-depth analysis applied to all *FundSource* Global Opportunities Optimal Blends. The program also features automatic rebalancing and quarterly reports, with results compared to select benchmarks.

## *FundSource* Global Opportunities Optimal Blends summary

- Portfolios constructed by fund managers using a dynamic alternative to the traditional asset allocation process
- *FundSource* program provides a framework for implementing an investment strategy based on your goals and risk tolerance
- Professional portfolio management includes asset-allocation decisions, mutual-fund selection and ongoing portfolio monitoring
- Professional, active account management that includes monitoring and automatic rebalancing

*\*Asset allocation cannot eliminate the risk of fluctuating prices and uncertain returns.*

*The fees for the **FundSource** Global Opportunities Optimal Blends program include advisory services, performance measurement, transaction costs, custody services and trading. The fees do not cover the fees and expenses of the underlying funds and customary brokerage charges may apply to non-program assets. The standard fee schedule, which is negotiable, is based on account size and an assumed active equity portfolio. There is a minimum quarterly client fee requirement of \$75 to maintain this type of account. Please carefully review the advisory disclosure document for a full description of our services, including fees and expenses. The **FundSource** program is not designed for excessively traded or inactive accounts and may not be suitable for all investors. The minimum account size for this program is \$25,000.*

*The mutual funds in the **FundSource** Global Opportunities Optimal Blends program are available by prospectus only. Please consider the investment objectives, risk, charges and expenses carefully before investing. The prospectuses, which contain this and other information, can be obtained by calling your financial professional. Read it carefully before you invest.*

**Investment and Insurance Products: ► NOT FDIC Insured ► NO Bank Guarantee ► MAY Lose Value**

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